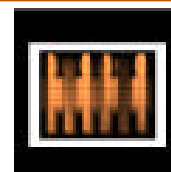


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Dealing with elephants in the workplace

Imagine... you return from lunch to find that an elephant has joined your staff. Your other employees struggle to work alongside the newcomer but find that they simply can't. After all, the elephant has created some rather uncomfortable and impossible-to-ignore working conditions. Your staff secretly hope that you, their manager, will do something about the elephant-employee, but you don't. You don't find it easy to work alongside the elephant-employee either, but you aren't comfortable directly confronting the performance and behavioral issues of this new staff member.

While you are unlikely to ever have an actual elephant as a staff member, you may encounter employees who are poor-performing, troublesome, and as impossible-to-work-with as the elephant-employee. Problem employees are a fact of life in many workplaces and so are managers who avoid dealing with them. If you manage others, including "elephants," attend either our workshop or presentation to learn strategies to help you deal with the elephants in your workplace while preserving your credibility as a manager. ... available exclusively from The WorkTrust™ Training & Speaker's Bureau.

Need immediate help:

The WorkTrust™ also coaches managers one-on-one, either in-person, or over the phone.

➔ **TOPIC PREVIEW:**

- An easy-to-use model for understanding why employees perform the way they do
- Techniques for influencing and shaping employee performance behavior
- Reinforcement and recognition strategies that increase the likelihood of continued performance improvement

➔ **TARGET AUDIENCE:**

Business professionals, supervisors, managers, and executives who have a role in the supervision or management of others.

➔ **SESSION LENGTH:**

- Option One - 1-day workshop
- Option Two - 1-hour presentation (suitable for meal or conference presentations).